

Lee Stewart

New Zealand Agricultural Climate Change Conference

Celebrating sustainability in the dairy sector

DA

Our Purpose guides everything we do



Our Strategy

Our strategy focuses on using New Zealand milk to meet market needs.

We will create sustainable value for our customers and farmers through innovation, sustainability and efficiency.



Innovation

To create superior value for our customers and farmers

Sustainability

To do what is right for the long term good and meet consumer and community needs

Efficiency

Unlock greater value from our scale efficiency and focus on execution Fonterra

Dairy for life



Global sustainability challenges are shaping future context for customer and consumer behaviour.

8m

Tonnes of plastic ends up in the ocean each year 91%

Of the world's population live in places where air quality exceed WHO guideline limits. 63%

Consumers concerned about sustainability.

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Contributing to growth in the dairy category

Sustainable dairy product launches increased by 83% from 3,000 in 2014 to 5,500 in 2020

21.2 20.0 18.0 16.0 Variants (% of series) 14.0 12.0 10.0 8.0 6.0 4.0 2.0 0.0 2015 2016 2017 2018 2019 2020

Sustainability Claims for Dairy Products Globally



Increased consumer & stakeholder interest is now informing our customers' responses.



Our customers are setting more ambitious commitments to reduce emissions in their supply chain

















How are we responding?





Pasture-basedLong sunshinefarming systemhours

Plentiful rainfall





Good grass Animal health and soil and welfare

Renewable energy Fonterra

Dairy for life

Our commitments across our value chain



Fonterra



The Co-operative Difference Supporting and recognising sustainability on-farm

The Co-operative Difference

- Explains existing farm requirements and likely future on farm requirements and trends
- Covers environment, animal welfare, milk quality, people, and prosperity
- Recognises farmers who go above these requirements.
- Premiums for sustainability performance of up to 10c per kgms from 2021



ON FARM SUPPORT

Farm Environment Plans

ABC LTD - 1234





- Individually tailored plans
- Identify environmental risks on farm
- Outline an action plan for managing risks
- Capture good management practices
- One-on-one delivery
- Can aid in meeting regulatory requirements
- Developed with in-field GIS data capture



Low-Carbon Dairying









Partnering on Innovative Solutions.

Sea Forest Partnership

In Australia, we are partnering with Sea Forest to understand the risks and practical considerations of using **seaweed to reduce methane emissions** in commercial dairy herds.



Kowbucha™

Working with the Pastoral Greenhouse Gas Research Consortium (PGgRC) we are investigating whether new dairy fermentations, which we are calling **Kowbucha™, could be used to reduce methane emissions from cows**.



Plantain Trial

Fonterra and Nestlé are teaming up with DairyNZ to expand a promising plantain trial to help improve waterways and reduce on-farm greenhouse gas (GHG) emissions.



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Fonterra

Dairy for life





Decarbonisation Commitments – TA 10% Coal Reduction





- 30% reduction in absolute emissions by 2030 (FY18 baseline)
- · No new coal boilers to be installed
- Prioritise the phase out of coal use by 2037
- Net Zero emissions by 2050, on the way to using 100% renewable energy for all manufacturing







Sustainable Product Solutions.











Anchor carbonzero™ NZMP Organic Butter carbonzero[™] certified

Simply Milk

Product Transparency

Another step today for a **better tomorrow** Anchor Specialty Milks now **carbonzero™**



Anchor Organic milk has gone carbonzero™







Introducing... Our NEW Plant Based Bottle!

- 1. Innovative NEW plastic made from Sugarcane
- 2. Low Carbon bottle
- 3. 100% kerbside recyclable
- 4. First Plant Based Milk bottle in New Zealand!
- Incremental to our current range of standard Anchor 2L
 Blue



Provenance.org is a platform that enable us to tell meaningful sustainability stories through verified & trusted information





- Working alongside our farmers
- Collaborating with external bodies
- Offering more choice and transparency to consumers
- Partnering with our customers in emissions reduction projects



Ngā mihi Thank you.

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